



Growth Associate/Analyst

Itsme has fundamentally **changed how people lead their digital lives in Belgium**, but we are not stopping there! Do you want to be a **driving force** to help expand on this success story as part of a **talented team** that is making a **positive impact** on society? Then keep on reading, you'll probably like what you'll see.

We are itsme®, one of Europe's **fastest growing scale-ups**, counting 50 team members and growing. Our mission: providing a state-of-the-art digital identity solution to all people, enabling them to interact securely in the digital space. Now, only five years after being founded, **6.7 million citizens use the itsme app**, to **identify** themselves and **sign documents** online. Started in Belgium, we successfully launched in The Netherlands and soon Luxembourg, with the **ambition to become an internationally leading player**.

We are seeking highly motivated and ambitious professionals to join our Growth team. This is an amazing opportunity if you have a **strong drive and ambition** and a couple years of experience in a **fast-paced environment**. As part of the Growth team, you will be **on the front line to support initiatives that drive the future growth** of itsme®, both domestically and internationally.

What your job looks like

- Perform a wide variety of end-to-end business, strategic and financial analyses to support international expansion and vertical integration.
- Analyse market dynamics, evolving customer/partner behaviour and regulatory evolutions to bring forward new market opportunities. You will thereby work in close collaboration with the sales, marketing and product teams.
- Identify partnership and deal opportunities and contribute to M&A deal evaluations. Interact as well with external stakeholders and advisors in that respect.
- Play an advisory role to management on all of the above, reporting both in written documentation as through oral presentations.

Who we are looking for

- You preferably have a Master's degree in finance, business or related field and minimum 2 years of relevant experience, for example in tech or as a strategy consultant.
- You have an analytical mindset and excellent problem-solving skills. You do not shy away from doing research.
- You thrive in a dynamic and fast-growing environment, where you go the extra mile to getting things done.
- You have a proven ability to work independently and take initiative.
- You are a team player who likes to interact with stakeholders at all levels within and outside of the organization.
- You are fluent in English. Good knowledge of Dutch or French is a plus.

What we offer

- A unique opportunity to gain valuable experience and exposure in a fast-moving and high-growth environment
- The chance to develop and grow, while having immediate business impact
- Offices in Brussels and flexibility in terms of remote working
- An attractive compensation package
- An environment where we care a lot about our core values:
 - Integrity: being fair, honest & transparent so that we can be trusted.
 - Inclusiveness: being an open environment in which all team members' opinions are taken into account.
 - Innovation: building future-proof solutions by finding new ideas and methods to solve problems.

Now it's your turn!

If you have what it takes, send your CV and motivation letter to career@itsme-ID.com.