



Growth Consultant

Do you want to be part of an ambitious and enthusiastic team in a fast-moving scale-up environment? Are you looking for a challenging context where you will get the chance to have a long-lasting impact? Are you eager to accelerate your career as a **Growth Consultant** in a fast-growing regtech company?

Well, let us introduce itsme® / Belgian Mobile ID, founded in 2017 with a clear mission: provide a state-of-the-art and best-in-class digital identity solution to individuals, enabling them to move all their interactions to the digital space. Now, only five years later, 6.5 million citizens use the itsme® app, to identify themselves, confirm transactions and sign documents online. We are also ready for a new challenge: launching the itsme® app in The Netherlands.

If you are thrilled about putting your analytical brain to work to underpin itsme's® most critical business and financial decisions, we would like to meet you. Did you already advise on strategic missions and took on complex financial analyses? You have a particular affinity with everything digital? Then you will want to join our dynamic team and be a key element in the further growth of our company.

What your job looks like

- Understand changing market dynamics, evolving customer/partner behaviour and regulatory evolutions.
- Analyse competitive landscape in Belgium, Europe and beyond, and identify key players shaping our industry.
- Based on financial analyses and market research, assist in developing a growth / buy & build strategy, identify deal opportunities and participate in M&A deal evaluations. Interact as well with external stakeholders and advisors in that respect.
- Perform a wide variety of end-to-end business and strategic analyses, going from defining business problems and objectives to delivering actionable insights. You will thereby work in close collaboration with the different teams.
- Support P&L budgeting and forecasting through a good understanding of the KPIs of the organization.
- Play an advisory role to management on all of the above, reporting both in written documentation as through oral presentations.

What we are looking for

- You have a Master's degree in finance, business or related field and minimum 3 years of experience as a consultant in a top tier strategy/management consulting company.
- You have an analytical mindset and excellent problem-solving skills. You do not shy away from doing research.
- You have proven skills in business and financial analysis, and you master excel.
- You find it motivating to assume responsibility for your work and are able to coordinate multiple projects simultaneously and ensure timely delivery.
- You are a team player who likes to interact with stakeholders at all levels within and outside of the organization.
- You have experience working with senior decision makers and presenting them your findings in a clear and structured way through written and verbal communication. You know how to use PowerPoint or similar tools.
- You thrive in a dynamic and fast-growing environment, where you go the extra mile to getting things done.
- You are fluent in English. Good knowledge of Dutch or French is a plus.

What we offer

- A fast-moving scale-up environment where you can develop and grow, while having immediate business impact
- A fun, enthusiastic and ambitious team
- Offices in Brussels (2 days/week presence required) combined with flexibility in terms of remote working
- A fixed contract, with an attractive compensation package

Now it's your turn!

If you have what it takes, send your CV and motivation letter to career@itsme-ID.com.